



Ministry of Defence
Thailand



Power
of Partnership



6-9 November
2023

IMPACT , Muang Thong Thani, **THAILAND**

Organised by:



GML

Tri-Service Asian Defense & Security Exhibition, Conference and Networking Event

www.asiandefense.com

+66 (0) 2036 0500 info@asiandefense.com Defense and Security 2023 Defense Security Thailand @DefenseThailand

ASEAN'S MILITARY PROCUREMENT SPENDING BACK ON TRACK

For over two decades, ASEAN has been one of the fastest growing military spending markets in the world. Some Southeast Asian countries cut back on their military spending as an emergency policy as their economies were suffering heavily amid the 2020-2021 COVID-19 pandemic but with a sharp economic recovery in 2022, ASEAN countries are now increasing their military spending in-line with their economic growth. Countries are on the right track with procurement programs to better equip their armed forces. Increasing military modernization programs undertaken by developing countries are one of the main trends driving military spending in the region.

The modernization of old and aging military equipment in the region is anticipated to propel the procurement of newer-generation equipment and maintenance, repair, and overhaul (MRO) and enhance the combat and support capabilities across land, air, and sea. Acquisition of UAVs, armored vehicles, ships, and aircrafts by many nations will continue to be the focus of procurement within the region and this is expected to contribute to a majority of military procurement spending.



THAILAND, ONE OF THE MAJOR MILITARY AND SECURITY SPENDERS IN ASEAN.

The Thai Armed Forces plan to develop their domestic defence industry and is aiming to increase military spending to 2% of the country's GDP. In addition, Thailand's military budget is continuing to grow significantly driven by factors such as external security threats, political instability, the arms race with neighboring countries, and border disputes. According to globalsecurity.org, the Thai Armed Forces modernization plan emphasizes research and development along with a focus on purchases of munitions, weapons, military vehicles, training aircraft, high technology electronics, and communication devices, cyber security, and space warfare. To upgrade its capabilities, the Thai military will invest in additional purchases of helicopters, armored vehicles, and utility vehicles to counter southern insurgency threats and strengthen its border security and current military units. Thailand has also increased its homeland security expenditure in order to counter threats posed by terrorists, pirates, and any southern insurgency. The market requires more security solutions and advanced technology that can provide real-time information and utilize cloud data to recall archived information.

Power of Partnership



Defense & Security 2023 is the 11th edition of this event. The show is biennial and Asian Leading Tri-Service defense and internal security event, held in Bangkok, Thailand. For many years, the show has successfully employed the concept of **'Power of Partnership'**. It has successfully built on relations that encourage developing partnerships at all levels. The show has utilized its rich history of partnering with multinational corporations and manufacturers in the defense and internal security industry and has been

providing outstanding opportunities for exhibitors to network, exchange knowledge, do business and initiate long-term associations based on mutual understanding, trust, and the needs of Armed Forces in the region and related government agencies. Therefore, **DEFENSE & SECURITY 2023** will be an ideal **business platform and central business meeting point** to build relationship between defence and security manufacturers and professionals in the industry from around the world.

Highlights for 2023



Full support from the Thai Ministry of Defence and the Royal Thai Armed Forces.



20 years proven record as ASEAN's and Thailand's business platform for manufacturers.



480 exhibiting companies from 45 countries including 25 major national pavilions.



350 Delegates and Key Decision-Makers from 35 countries including Ministers of Defence and Chiefs of Armed Forces.



Internationally recognized as an outstanding business and networking platform.



30 major international seminars, conferences, presentations and demonstration presented by the world's top experts and companies.



BASED ON 5 CONCEPTS.



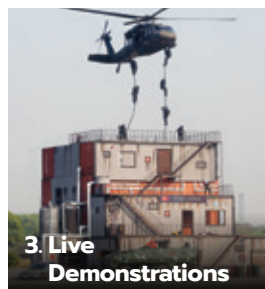
1. Static Display

Exhibitors can exhibit a wide variety of defence and security equipment.



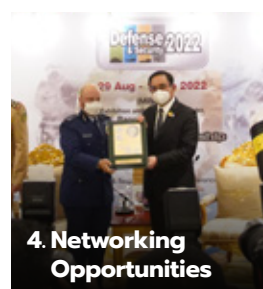
2. Technical Presentations and Special Seminars

Attendees are invited by the Thai Ministry of Defence with relevant topics selected by the organizing committee.



3. Live Demonstrations

Conducted under the supervision of the Thai Ministry of Defence. Participants will be invited by the Ministry or the exhibiting company.



4. Networking Opportunities

Networking activities include the Opening Ceremony, Executive Luncheon, Official Luncheon, Networking Reception, VIP Tours, G2G and B2G Meetings.



5. Business Matching

Matching of defence manufacturers with quality part and components makers for possible subcontracting and partnership opportunities.

DEFENSE & SECURITY 2023 is the fastest growing and most dynamic defence and security event in Asian. You can't afford not to exhibit!

OPENING DOORS FOR SUBCONTRACTORS INTO THE DEFENCE INDUSTRY

In supporting the Ministry of Defence policy to develop the local defence industry at the last event there was a Defence Subcontracting Pavilion. Top parts makers showcased quality industrial parts and components and a successful business matching program took place at the show. Feedback was excellent from both parts makers and defence manufacturers that participated in the program.

Thailand has long been considered one of the world's most attractive subcontracting destinations and is well known as a manufacturer of sophisticated, high quality industrial parts and components. Defense & Security 2023 will provide a business linkage platform to connect buyers and part makers who seek to expand their business into the defence industry. The show is proud to be one of the major drivers in the development of the Thai defence Industry.



GAME CHANGER TECHNOLOGY: "DRONES, CYBER SECURITY, AND SPACE WARFARE"

The military has long been a central driver of technological innovation and ever faster technological change is setting the pace of the defence and security industry. Pioneer technologies and innovations such as Drones, Cyber Security, and Space Warfare are pushing the boundaries of physics and stretching the limits of what technology can achieve. To some extent, these technologies are relatively new to the region. Defense & Security 2023 will feature and highlight these game changer technologies.

TECHNICAL PRESENTATIONS, INTERNATIONAL SEMINARS AND CONFERENCES

Running in conjunction with Defense & Security 2023 are several highly informative presentations, seminars and conferences. Attendees are invited by the Thai Ministry of Defense to visit various departments from the Thai Armed Forces. Exhibitors can take part in presenting products to a high-powered target audience.

International Conferences will be conducted by experts from around the world and will cover a range of capabilities: ASEAN Defence Industry Collaboration, Cyber Security Issues, Disaster Management, Space Warfare and Defence/Security technology trends.

*** Please contact our representative for more information.**



Post show of the last edition:

SUCCESSFULLY DELIVERED OPPORTUNITIES FOR PARTNERSHIP

Defense & Security 2022 successfully provided outstanding opportunities for participants to network, exchange knowledge, do business and initiate long-term associations at all levels. Some of the linkage opportunities included VIP tours of the exhibition, Government-to-Government (G2G) and Government-to-Business (G2B) meetings with exhibitors, business networking functions, technical presentations, seminars and more!



10th Edition



318 exhibitors from 37 countries



15 National Pavilions



271 Business Matching Pairs



276 Delegations



19,022 Participants from 59 countries

The feedback from official delegations, exhibitors and trade visitors was excellent. The exhibitor survey revealed that exhibitors were satisfied and most plan to participate again in 2023 with larger space.

TOP 3 EXHIBITOR'S OBJECTIVES WERE ACHIEVED



Brand Building

Launch new products



Establish new contacts with buyers / decision makers

EXHIBITOR PROFILES

Defense & Security 2023 will feature a full display of defence and internal security equipments that include weapons systems, guns, missiles, tanks, UAV's, transport vehicles & vessels, satellites and telecom. A wide range of electronic defence technology, fire control systems, launchers and other important military systems, both hardware and software, will also be presented. Space Warfare, Cyber Security, Rescue And Disaster Management products and services will be on display. The Internal Security section will feature equipments that cover security products such as CCTV, intruder alarms, access & electronic security, hand guns, body armor, riot control equipment, protective gloves, night-vision technology, communication jamming devices and many other cutting-edge products from major manufacturers.

VISITOR PROFILES

Defense & Security 2023 is a restricted event and is for professionals only. The exhibition is open to international military personnel and is focused on high-ranking officials from the Army, Navy, and Air force of various countries. Invitations are also extended to Chiefs of Police, Customs, Coast Guard, the Ministry of Interior, and other government and private security organizations.

OFFICIAL DELEGATIONS AT DEFENSE & SECURITY 2022

D&S 2022 Official Delegation from Thailand led by:



H.E. Gen. Prayut Chan-o-cha
Gen. Chaichan Changmongkol
Gen. Warakiat Rattananont
ACM Saritpong Wattanavrangkul
Adm. Manatwee Booranapong
Gen. Saravuth Rachatanavin
Gen. Sanitchanog Sangkachantra
Gen. Chalermphon Srisawasdi
Gen. Nattaphon Bunngam
Gen. Thitichai Thienthong
Gen. Thanet Wongchaum
ACM Suwan Khamthong
Gen. Narongpan Jittkaewtae
Gen. Phumipat Chansawang
Gen. Songwit Noonpackdee
Adm. Somprasong Nilsamai
Adm. Teerakul Kanchana
Adm. Paradorn Puangkaew
Adm. Choengchai Chomchoengphat
ACM Tanasak Metananta
ACM Alongkorn Vannarot
Pol. Gen. Damrongsak Kittiprapat
Pol. Lt. Gen. Surachate Hakparn

Prime Minister and Minister of Defence
Deputy Minister of Defence
Permanent Secretary for Defence
Deputy Permanent Secretary for Defence
Deputy Permanent Secretary for Defence
Deputy Permanent Secretary for Defence
Deputy Permanent Secretary for Defence
Chief of Defence Forces
Chief of Joint Staff
Deputy Chief of Joint Staff
Deputy Chief of Joint Staff
Deputy Chief of Joint Staff
Commander-in-Chief
Assistant Commander-in-Chief
Chief of the Staff to the Commander-in-Chief
Commander-in-Chief
Deputy Commander-in-Chief
President of Advisory Group Royal Thai Navy
Assistant Commander-in-Chief
Deputy Commander-in-Chief
Assistant Commander-in-Chief
Deputy Commissioner General
Assistant Commissioner General

Ministry of Defence
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Royal Thai Air Force
Royal Thai Air Force
Royal Thai Police
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D&S 2022 Official Delegation from ASEAN led by:

(the list is sorted by countries in alphabetical order)

Brunei:

- ◆ Brigadier General Dato Seri Pahlawan Saifulrizal bin Abdul Latif, Commander Royal Brunei Land Force, and representative of Commander Royal Brunei Armed Forces

Cambodia:

- ◆ Samdech Pichey Sena Tea Banh, Deputy Prime Minister and Minister of National Defence
- ◆ General Vong Pisen, Commander-in-Chief of Royal Cambodian Armed Forces
- ◆ Vice Admiral TEA SOKHA, Deputy Commander of RCN and Commander of Tactical Command Headquarters of NCMS
- ◆ General Soeung Samnang, Deputy Commander-in-Chief of the Royal Cambodian Armed Forces and Commander in Chief of the Royal Cambodian Air Force

Indonesia:

- ◆ Brigadier General Arief Tandang, Indonesia Army

Lao:

- ◆ Brigadier General Somphone Mittaphone, Deputy Chief of General Staff Department
- ◆ Brigadier General Khamlek Sengphachan, Commander of Air Force Command

Malaysia:

- ◆ Dato' Seri Hishammuddin bin Tun Hussein, Senior Minister of Defence
- ◆ YBhg. Dato Sri Muez Bin Abd Aziz, Secretary General
- ◆ General Tan Sri Dato' Sri Hj Affendi bin Buang, Chief of Defence Force
- ◆ Admiral Tan Sri Mohd Reza bin Mohd Sany, Chief of Navy
- ◆ Lieutenant General Dato' Indera Muhamad Norazlan bin Aris RMAF, Deputy Chief of Air Force

Philippine:

- ◆ Mr. Franco Nemesio M. Gacal, Undersecretary, Department of National Defense
- ◆ Brigadier General George Joel N Lalaquil, Commander, Installation Management Command, Philippine Army
- ◆ Rear Admiral Renato P David PN, Commander Naval Education, Training and Doctrine Command, Philippine Navy
- ◆ Major General Stephen P Parreno PAF, Chief of Air Staff, Philippine Air Force

Singapore:

- ◆ Heng Chee How, Senior Minister of State for Defence
- ◆ Brigadier General Frederick Choo, Chief of Staff, Singapore Armed Forces
- ◆ ME6 Kok Weng Tuck, Head Army Ops Tech Office, Singapore Army
- ◆ Colonel Chen Kanghao Victor, Commander UAV Group, Singapore Air Force

Vietnam:

- ◆ Lieutenant General Phung Si Tan, Deputy Chief of General Staff

D&S 2022 Official Delegation from Other Countries led by:

(the list is sorted by countries in alphabetical order)

Bhutan: Colonel Karma Tshering, Minister, Royal Bhutanese Embassy in Bangkok

Canada: Lieutenant Col Patrick Herbert Masterson, Defence Attache, Embassy of Canada in Bangkok

China:

- ◆ Brigadier General Wang Zheng, Defense Attache, Embassy of The People's Republic of China in Bangkok
- ◆ Mr. Zhang Xin'an, The Director General of the Center of Cooperation and Exchange (CCE), SASTIND

Czech Republic: Mr. Ales Vytecka, Director of the Intergovernmental Defence Cooperation Agency at the Ministry of Defence

France: Colonel Michael LE CAM, Deputy Director Asia Pacific Department, French General Procurement Agency (DGA)

Germany: Lieutenant Colonel Philipp Doert, Defense Attache, The Embassy of Germany in Bangkok

India: Shri Rajeev Prakash Prakash, Joint Secretary (NS), DDP, MoD- Leader of Delegation

Israel: Brigadier General (Ret.) Yair Kulas, Director of SIBAT – International Defense Cooperation, Israel Ministry of Defense

Italy: Captain (N) Gianandrea BULDRINI, Deputy Director of the Industrial Policy and International Relations Department of the General Secretariat of Defence and National Armaments Directorate

Japan: Mr. KASUGAHARA DAIKI, Assistant Commissioner - Acquisition Technology and Logistics Agency (ATLA), Ministry of Defense

Mexico: Colonel Amilkar Bernabe Lemus, Military and Air Attache, The Embassy of Mexico in Jakarta

Morocco: Colonel Youness JBILOU, Head of the Realization Division, the Administration of National Defense of Morocco

Netherlands: Colonel Norbert Moerkens, Defence Attache, The Embassy of Netherland in Jakarta

Oman: Brigadier Bareek Bin Mohammed Al Ghafra, Director General of Logistics and Quartering

Pakistan: Mr. Muhammad Israr Tareen, Federal Minister for Defense Production

Poland: Colonel Marek Kotowski, Military, Naval and Air Attache, The Embassy of Poland in Kuala Lumpur

Qatar: Abdulrahman Al-Bakr, Director of Sales and Strategic Development, Barzan Holdings

Saudi Arabia:

- ◆ General Fayyadh Hamed Alruwaili, Chief of Staff, Saudi Armed Forces
- ◆ Mr. Mohammad Saleh A Alathel, Deputy Governor for Military Procurement Affairs, General Authority for Military Industries

South Africa: Mr. Thabang Makwela, Deputy Minister of Defence and Military Veterans of the Republic of South Africa

Spain: Captain Augusto Vila Barron, Defence Attache, The Embassy of Spain in Canberra

The Republic of Korea: Mr. Yoo Dong Joon, Deputy Minister of the office of Military Force and Resources Management

Turkiye:

- ◆ Mr. Mustafa Şeker, Vice President, Presidency of Defense Industries (SSB)
- ◆ Colonel Sedat Ozturk, Military Attache in Kuala Lumpur

Timor-Leste: Mr. Dionisio Antonio, Chief of Cabinet, Office of Minister of Defence

United States of America: Brigadier General Gent Welsh, Commander, WA ANG/ATAG-Air

EXHIBITION RATES



Indoor Raw Space Package (min. 24 sq.m.) :
USD 690 / sq.m.

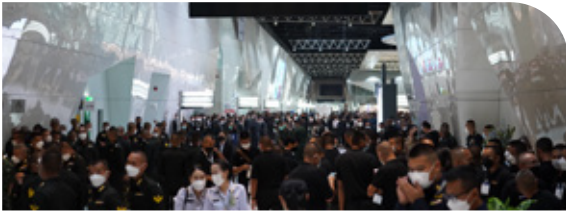


Indoor Shell Scheme Package (min. 12 sq.m.)
USD 790 / sq.m.

Note: Participation rates are subject to 7% VAT.

Remark: The organizer reserves the right to adjust the participation rate should the exchange rate between Thai Baht and US Dollar changes significantly.

EXCLUSIVE SPONSORSHIPS OPPORTUNITIES



By positioning your company as a Defense & Security 2023 sponsor you will gain prestige, recognition and respect from all concerned. Pre-event, onsite, and online packages are available. Packages are limited and can be tailored exclusively to meet your objectives. Sponsorships are handled on a first come first served basis.

THE VENUE

Defense & Security 2023 will be held at IMPACT Exhibition and Convention Center. IMPACT has easy access to the expressway system and is convenient for reaching anywhere in Bangkok. The venue is only 30 minutes from central Bangkok and 45 minutes from Suvarnabhumi Airport. It is located next to the Royal Thai Armed Forces Command Headquarters - the perfect venue for Defense & Security.



For Assocham India Pavilion

Contact

Mr. Dheeraj Kumar Pandey
Assistant Director

THE ASSOCIATED CHAMBERS OF COMMERCE AND INDUSTRY OF INDIA
(ASSOCHAM)

Mobile : +91 95822 53201

Email: dheeraj.pandey@assocham.com